

The European Excellence Experience



2nd European Supply Chain Excellence Summit

Hotel Taschenbergpalais Kempinski Dresden | Germany

Pre-Conference Dinner: 24th June 2019

Conference Day: 25th June 2019



Enabling attendees to drive transformation through positioning, acceleration and collaboration

- ▶ **Europe's top CSCOs and CPOs under one roof:** Europe's most creative and transformative minds in supply chain and procurement in one place to address the industry's most complex and rapidly evolving demands
- ▶ **Intimacy:** Exclusive setting to inspire innovation, fresh thinking and meaningful interaction amongst peers
- ▶ **Unrivalled networking:** Limited amount of participants, small-group sessions and a high-class atmosphere function as the perfect catalyst for building valuable business connections in and outside your regular peer group

www.bme.de/esce



2nd European Supply Chain Excellence Summit

A true peer-for-peer executive event: Transforming supply chain for tomorrow's business

- ▶ Digital supply chain strategy & technology platforms
- ▶ Collaboration best practices in a globalized, digitalized economy
- ▶ Leading the digital transformation – beyond the pilot
- ▶ Effective S&OP processes to drive better business results
- ▶ Unlocking value and integrating it back into operations
- ▶ Future jobs, talent scarcity, culture & cognitive diversity
- ▶ The role of the Supply Chain in the battle for customers
- ▶ Sustainability & ethical supply chains versus efficiency paradigm



Sharing ideas between Supply Chain and Procurement – Discover our brand new parallel program. In light of the “shared intelligence” approach, we will offer joint sessions to actively foster networking and exchange among procurement and supply chain executives. Be part of the procurement and supply chain community and benefit from our sharing approach!

THE EUROPEAN EXCELLENCE EXPERIENCE 2019

Crossing functional borders: Transforming procurement & supply chain for tomorrow's business

There is no doubt that every successful purchasing and supply chain manager is up to date when it comes to mastering the current challenges in their respective area. However, true success in the future will be largely determined by working shoulder to shoulder with all other areas of the business. This close interaction enables the collection, analysis and dissemination of information that supports the company's best possible decision-making at the individual level.

This is exactly where the 14th European Procurement Excellence Summit (EPE) and the 2nd European Supply Chain Excellence Summit (ESCE) come in, both taking place on 25 June 2019 in Dresden. The summit answers important questions about the digital networking of all links in the value and supply chains. It also sees itself as a top-class platform for the intensive exchange and high-quality networking of purchasing and supply chain managers from top European companies. This year again, the summit will provide you with valuable insights into how you can successfully react to the megatrends of globalisation and digitisation and how you can profit in the best possible way from the changing framework conditions.

The EPE will take place parallel to the European Supply Chain Excellence Summit (ESCE). With both summits under one roof, you will have the opportunity to think beyond silos, exchange forward-looking ideas and develop collaborative solutions for procurement and supply chains together with Europe's most creative minds. But that's not all: The congress hotel Taschenbergpalais Kempinski Dresden guarantees you an exclusive environment to be inspired by leading CPOs and CSCOs through innovative ideas, fresh thinking and meaningful interaction with like-minded people.

The aim of both event formats is to intensify cooperation among leading European purchasing and supply chain managers. Both the EPE and the ESCE will give you practical business advice on how to make your procurement the engine of innovation and value creation for your company. You can also look forward to experienced keynote speakers who will discuss new forms of personnel management with you so that you can win the War for Talents. Last but not least, we focus on new disruptive technologies such as Robotic Process Automation (RPA) or Artificial Intelligence (AI) and discuss with you in small, interactive working groups how your supply chain & procurement can become the enabler of digital transformation.

Let me conclude by saying: Be part of our procurement and supply chain community!

I am looking forward to seeing you at the event!



Dr. Silviu Grobosch

Chief Executive Officer (CEO), Association for Supply Chain Management, Procurement and Logistics (BME)

MEET OUR EXPERT CONTRIBUTORS:

Amongst others, you will meet the following experts:



Dr. Dirk Holbach

Corporate Senior Vice President
Supply Chain Laundry & Home
Care



Johannes Giloth

Chief Procurement Officer &
SVP of Nokia Operations SCP



Michael Janssen

Senior Vice President
Supply Chain &
Business Development



Stefan Kluge

Senior Director Strategy
& Program Foundry and
OSAT Management



Ippolito Fusco

Director Supply Chain,
Abercrombie & Fitch Co.



Michael Liesfeldt

VP Global Supply Chain
Management



Roland Seckler

Vice President
Global Supply Chain
Operations



Bjoern Neal Kirchner

VP Supply Chain
Management



Mo Hussain

Global Forecasting
Manager



Mario Bruggmann

Interim Manager



Jürgen Löffler

Senior Risk Manager
Supplier Network



Carlo Peters

Principal Consultant



Selin Richter

Team Manager Corporate
Materials Management
Light Metal Castings
Medium Europe



Ralph Grothmann

Principal Consultant
for Predictive
Analytics



Maeve Magner

Innovation for Impact



Konstantin Wittfeld

Logistics Network
Operations Leader



Lars Breedveld

Business Development
Director (EMEA + India)



PRE-SUMMIT EVENING EVENT

Monday, 24th June 2019 | 19.00 – 23.00

Join our dinner at Residenzschloss and an exclusive museum tour – Take advantage of this opportunity to expand your network, meet your peers before the Summit begins and listen to an exciting keynote from

Schedule:

From 19.00 Check in and reception

19.30 **Business partnership and the rise of self-service**

by Florian Böhme, **business**

Director, Amazon Business DACH & CEE

19:45 **Kick-off Global Procurement Alliance - Signing ceremony of the strategic cooperation agreement between LOGY, Finland and BME**

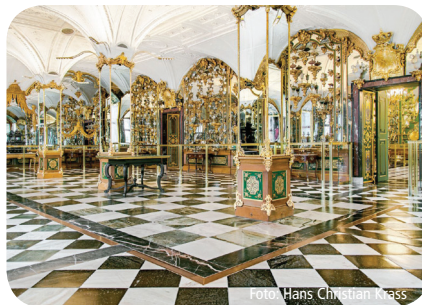
Dr.-Ing. Silviu Grobosch, CEO, BME e.V., Association for Supply Chain Management, Procurement and Logistics

Mr. Markku Hentinnen, CEO, Logy – Finnish Association of Purchasing and Logistics

20.00 Networking opportunity incl. buffet and music

From 21:30 **Exclusive nighttime museum tour: Historisches Grünes Gewölbe (Historic Green Vault) at the Residenzschloss**

Gold, rock crystal and diamonds seem to want to outshine each other in the treasury of August the Strong, which he built between 1723 and 1730. Today, old and new coalesce in the Grünes Gewölbe at the Residenzschloss: While the Historisches Grünes Gewölbe (Historic Green Vault) allows visitors to immerse themselves in the authentically restored rooms of the treasury, the Neues Grünes Gewölbe (New Green Vault) shows selected exhibits, impressively illuminated behind glass.



AGENDA

Tuesday, 25th June 2019

08.00 Check-in and Welcome Refreshments

09.00 Opening address ESCE 2019

Dr. Silvius Grobosch, Chief Executive Officer (CEO), Association for Supply Chain Management, Procurement and Logistics, (BME)

09.10 Opening remarks by the chairwoman

Maeve Magner, Innovation for Impact

09.15 KEYNOTE

Digital Supply Chain Transformation driving Customer & Business Value

- Supply chain transformation driven by technology opportunities
- Profitable growth achievement by Identification, pilotation, evaluation and upscaling of technology opportunities
- Transformation of a large scale supply chain towards a digital future

Dr. Dirk Holbach, Corporate Senior Vice President Supply Chain Laundry & Home Care, Henkel Global Supply Chain B.V.

09.45 Panel Discussion: The foundation for successful Third-Party Logistics Relationships

Moderator: Carlo Peters, Principal Consultant, Buck Consultants International

Panelists:

Ippolito Fusco, Director Supply Chain, Abercrombie & Fitch Co.

Lars Breedveld, Business Development Director (EMEA + India), Samsung SDS Smart Logistics

Konstantin Wittfeld, Logistics Network Operations Leader, Pfizer

Jürgen Löffler, Senior Risk Manager Supplier Network, BMW Group

10.30 KEYNOTE

Digital supply chain: How to become industry benchmark

- All supply chains are going through different maturity levels. The next one is all around customer continuity.
- Supply chain digitalization is the key success factor to achieve a customer continuity.
- The 6 Levels of supply chain digitalization

Johannes Gilothe, Chief Procurement Officer & SVP of Nokia Operations SCP, Nokia

11.00 Networking Break and Refreshments

11.30 Interactive Roundtable Session – Join two discussions of your choice, each round takes 40 minutes

EPE Meet your procurement peers for shared round tables.

11.30 – 12.10 ROUND TABLES 1 – 5

Round Table 1 – The fourth industrial revolution is creating highly complex and interdependent supply chains - Are You Prepared to Take the Risk..?

Ulf Venne, Director | Sales EMEA & APAC, Resilience360

Round Table 2 – Eliminating manual processes efficiently by applying Artificial Intelligence in procurement – How to fully digitize procurement so that mistakes are avoided, seamless B2B-workflows are ensured and all of your partners are electronically connected

Reinald Schneller, Geschäftsführer, Netfira GmbH

Round Table 3 – The Bottom Line of Sustainability & Compliance

Simon Jaehnig, Co-Founder / Head of Sales & Partner Management, Integrity Next GmbH

Round Table 4 – Diverse teams as competitive advantage – Your Influence on Gender Diversity

John Everett, EMEA Purchasing Director, Dow Chemical

Round Table 5 – Manage tail spend more efficient Project SP4U (simple purchase for you)

Olaf Schoene, CPO, Axpo Holding AG

12.10 Changeover break – choose your second roundtable

12.15 – 12.55 ROUND TABLES 6 – 10

Round Table 6 – Procurement Transformation – No Problem? Which pitfalls and obstacles can you expect on your way ahead and how to overcome them?

Benefit from an interactive exchange with your procurement colleagues.

Andreas Pohle, Managing Partner, a.m.consult GmbH

Lorenz Kleinert, Project Manager, a.m.consult GmbH

AGENDA

Tuesday, 25th June 2019

	<p>Round Table 7 – Why haven't we come further in digitizing our p2p processes? Many lack a digital strategy encompassing their end to end physical and financial supply chain. Why? What is stopping companies from creating and implementing a digitalization plan? Compare and discuss! Thomas Kofler, Account Executive, Tradeshift</p> <p>Round Table 8 – Transforming your procurement through technology Andreas Ritter, Senior Account Executive, Ivalua</p> <p>Round Table 9 – Implementing RPA in Procurement – How to motivate teams to drive efficiency Marc Westphalen, Head of Procurement Excellence, Beiersdorf AG</p> <p>Round Table 10 – Strategic Sourcing within Europe amidst global trade uncertainty. Experience how global companies are benefitting from the Irish Advantage throughout their global operations by partnering with innovative and reliable companies across all sectors. Matthew O'Byrne White, Market Adviser, Enterprise Ireland</p>	<p>15.30</p> <p>Panel discussion: The role of the Supply Chain in the battle for customers Moderator: Maeve Magner, Innovation for Impact Panelists: Roland Seckler, Vice President Global Supply Chain Operations, Ypsomed AG Ralph Grothmann, Principal Consultant for Predictive Analytics, Siemens AG Michael Janssen, Senior Vice President Supply Chain & Business Development, Klöckner Metals Operations GmbH</p>
13.00	<p>Networking Luncheon</p>	<p>16.00</p> <p>Networking Break and Refreshments</p>
14.30	<p>DIALOGUE Leadership and Millennials talk face to face Moderator: Selin Richter, Team Manager Corporate Materials Management Light Metal Castings Medium Europe, ZF Friedrichshafen AG Participants: Mo Hussain, Global Forecasting Manager, Viiv Healthcare, a GSK joint venture Mario Bruggmann, Interim Manager Felix Wojciechowski, Teamleader Strategic Procurement, Schieffer International Group Mayleen Ruangrunakit, Student, Heilbronn University of Applied Sciences</p>	<p>16.30</p> <p>KEYNOTE S&OP Journey – Why the quest for ONE number still matters</p> <ul style="list-style-type: none">• Sharing of key learnings and practical insights• Linking SCM-process view with organisational reality• Achieving sustainable results through best practices <p>Bjoern Neal Kirchner, VP Supply Chain Management, Hartmann Group</p>
		<p>17.00</p> <p>KEYNOTE Building a Hybrid Supply Chain Ecosystem</p> <ul style="list-style-type: none">• Global value chains enable functionality of electronic products• A diverse portfolio of semiconductors creates inspiring user experiences• How to connect, orchestrate the resulting supply chain networks? <p>Stefan Kluge, Senior Director Strategy & Program Foundry and OSAT Management, Intel Corporation</p>
		<p>17.30</p> <p>Closing remarks Maeve Magner, Innovation for Impact</p>
15.00	<p>KEYNOTE The role of S/4 HANA implementation in digital transformation and its impact on supply chain process</p> <ul style="list-style-type: none">• What are the main drivers to change to S/4 HANA now?• How to take the technology implementation from local to global scale• The impact on supply chain processes and new way of working <p>Michael Liesfeldt, VP Global Supply Chain Management, ARLANXEO, a wholly owned subsidiary of Saudi Aramco</p>	<p>17.40</p> <p>End of ESCE</p>

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Enterprise Ireland is the trade and innovation agency of the Irish Government and one of the world's largest seed capital investors. We are responsible for building long-term business relationships between international companies and cutting-edge Irish partners in sectors such as engineering, electronics, construction, life sciences and ICT. Our industry experts understand your needs and can introduce you to a shortlist of innovative Irish companies that can deliver on them.

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IntegrityNext enables organizations to monitor 100% of their suppliers for sustainability and compliance in order to meet the regulatory requirements. The IntegrityNext platform automatically obtains the required supplier self-assessments and certificates while monitoring social media for mal-practice and reputational risks. Among others, IntegrityNext covers Anti-Bribery & Anti-Corruption, Environmental Protection, Human Rights & Labor, Health & Safety, Supply Chain Responsibility, Data Protection, Cyber Security, Business Continuity, Quality Management, Financial Information, Blacklist Checks, Trading Partner Security and Conflict Minerals.



Ivalua ist die Plattform zur Stärkung der unternehmensweiten Beschaffung. Sie ist von Gartner und anderen Analysten als Leader anerkannt, und mehr als 300 Unternehmen setzen die Source-to-Pay Suite bereits weltweit ein. Sie steuern damit ein Einkaufsvolumen für direkte und indirekte Ausgaben von über 500 Milliarden US-Dollar. Mitarbeiter und Lieferanten arbeiten gerne mit Ivalua, denn die Plattform mit dem breiten und tiefgreifenden Funktionsumfang ist sehr benutzerfreundlich. Außerdem lässt sie sich in sehr kurzer Zeit implementieren. Dank ihrer hohen Flexibilität erfüllt Ivalua auch individuelle sowie sich ändernde Anforderungen. Dies spiegelt sich in einer Kundenbindungsrate von über 98 Prozent wider. Weitere Informationen zu den vielfältigen Möglichkeiten von Ivalua finden sich unter www.ivalua.com



The innovative Netfira platform provides an all-in-one software solution, which automates all of your operative procurement and sales processes. Hence, there is finally time to focus on the strategic tasks! Regardless of the kind of data or documents, Netfira allows a seamless digital exchange between all business partners. Thus, orders, invoices, ASNs etc. can digitally be transferred, verified and completely automatically processed. Data accuracy: 100%! The onboarding of partners, which works via app and is based on AI, takes some minutes only.



Resilience360 is an innovative platform that helps companies to visualize, track and protect their business operations. The solution facilitates intuitive supply chain visualization, tracks shipments and ETAs across different transport modes and enables near real-time monitoring of incidents capable of disrupting supply chains. Resilience360 easily integrates with business systems and helps companies keep track of risk in combination with their business performance indicators. It enables companies to better ensure business continuity, building risk profiles based on over 31 risk databases, and identifying critical hotspots using heat-maps to mitigate risks and to turn potential disruptions into a competitive advantage.

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TRADESHIFT

Founded in 2010, Tradeshift is the world's largest business commerce platform that connects buyers and sellers. Tradeshift connects over 1.5 million companies across 190 countries, processes over half a trillion USD in transaction value yearly, and has a marketplace containing 28 million SKUs. It offers solutions for procure to pay, supplier engagement and financial services, and enables companies and partners to build custom or commercial apps on its business commerce platform. Tradeshift is headquartered in San Francisco, with offices in Copenhagen, New York, London, Paris, Suzhou, Chongqing, Tokyo, Munich, Frankfurt, Sydney, Bucharest, Oslo, and Stockholm.

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EXHIBITORS



The advent of digital brings the potential for new strategies and approaches. But how does one make the most of innovation while continuing to deliver cost-effective, value-adding procurement and sourcing? No matter what issue you are trying to address, it all starts with a good strategy. As trusted advisors, we help our clients devise procurement strategies that truly create competitive advantage. Accenture offers end-to-end services that can address any aspect of sourcing and procurement, from strategy, organization, people, processes, content and technology.



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riskmethods empowers leading enterprises with an award-winning Supply Chain Risk Management solution that supports the complete process of identifying risk, assessing impact and mitigating risk. Our approach combines innovative Big Data and AI capabilities with insightful risk intelligence to ensure that the right people have the right information at the right time. Armed with a digitized representation of their supply network's risk profile, our customers are able to make better decisions and achieve first-mover advantage in the face of threats.

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Onventis Cloud Procurement Network – The Onventis Cloud Procurement Network connects B2B business processes for buyers and suppliers – simply and securely. Onventis has optimized its e-procurement solutions for medium-sized enterprises. In addition to integrated purchasing processes for strategic and operational procurement, the all-in-one procurement network includes on-demand content integration as well as networking possibilities across corporate boundaries. Worldwide, over 350,000 registered users create over 5.5 billion Euro purchasing volume with the Onventis cloud procurement network.

NETWORKING PARTNER



Roland Berger, founded in 1967, is the only leading global consultancy of German heritage and European origin. With 2,400 employees working from 34 countries, we have successful operations in all major international markets. Our 50 offices are located in the key global business hubs. The consultancy is an independent partnership owned exclusively by 230 Partners.

ecovadis

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INFORM develops software to optimize business processes with Digital Decision Making based on Artificial Intelligence and Operations Research. The company supplements classic IT systems and increases the profitability and resilience of many companies. Over 750 software engineers, data analysts and consultants serve over 1,000 customers worldwide from various industries, such as container terminals, commercial airports, financial services providers and manufacturing companies among others.

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Kerkhoff Group - Side by side with our customers we develop tailored solutions leading to operational excellence and substantial profitability increase. As a privately-held company, we have grown organically with our customer's requirements over the decades and work in interdisciplinary teams, which evolve innovative and intelligent solutions for supply chain, procurement and production.



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TALENT-net supports companies in all aspects concerning the human success factor in procurement, logistics and supply chain. We will find your specialist. Your visionary leader. The unconventional thinker. The Interim Manager. And the Digital Native. We identify high potentials – on the external market and within your organisation. Our customized qualification measures will boost the performance of your employees. Together with our partner the Fraunhofer IML, we measure the maturity level of your organization and optimize your digitization strategy. We will make your team fit for Procurement and Supply Chain 4.0.

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BCI Global (BCI) is a leading International boutique location selection and supply chain management consulting firm. BCI offers consulting and implementation services all over the globe in the area of: go-to-market strategy; supply chain strategy; network design; transport network and carrier mix optimization; inventory management; S&OP; insourcing/outsourcing of logistics and manufacturing and location/site selection..

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FACTS

What | When | Where

What **ESCE Summit 2019**
2nd European Supply Chain Excellence Summit 2019

When Pre-Event Get-together
Monday, 24th June 2019
Summit Day
Tuesday, 25th June 2019

Where **Hotel Taschenbergpalais Kempinski | Dresden | Germany**
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Host **The Association for Supply Chain Management,
Procurement and Logistics (BME)**

Fee* **Free admission**
Delegates are admitted only on personal invitation by BME

* BME reserves the right to qualify your registration before granting this offer.
Solution and service providers are welcome to take part as sponsoring partners
of the event.

**Peer
group** Executives and senior procurement professionals
from international industrial groups*

* BME reserves the right to qualify your registration before granting this offer.
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of the event.



REGISTRATION FORM

- ☐ Yes, I would like to register, free of charge (Summit Day, Tuesday, 25th June 2019)
- ☐ Pre-Event Get-together, Monday, 24th June 2019
- ☐ Yes, I am a service/solution provider. Please contact me to discuss my possibilities to participate.

PLEASE COMPLETE WITH ATTENDEE INFORMATION

Last Name, First Name:

Company:

Position, Division:

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