

# 6<sup>th</sup> CEE Procurement & Supply Forum

Qualified Sourcing in Central and Eastern Europe

Individual B2B-Matchmaking | Conference | Network

22<sup>nd</sup>  
October  
2019

GRANDIOR HOTEL PRAGUE, CZECH REPUBLIC

NEW compare your procurement performance in CEE

NEW 5 minute pitches on current CEE challenges & topics

In cooperation with:



Deutsch-Tschechische  
Industrie- und Handelskammer  
Česko-německá  
obchodní a průmyslová komora

## B2B FOR BUYERS:

- Complete a standardised company profile, stipulating your sourcing needs. Suppliers will be searched accordingly.
- After registering for the event you receive an overall list and can select your potential suppliers.
- Meet these suppliers at the event in pre-scheduled **B2B-Meetings** or at a **Meet and Greet** table.



Source: AHK Czech Republic



Source: AHK Czech Republic

## B2B FOR SUPPLIERS:

- Complete company profile template provided by organisers and receive a list of interested buyers and their sourcing needs.
- After being selected by the buyers for an individual meeting in the B2B-Matchmaking you can register for the event.
- You will receive an individual meeting plan one week before the 6<sup>th</sup> CEE Procurement & Supply Forum.

## CONFERENCE INFORMATION:

- The platform to connect with Central Eastern European suppliers from 20 countries
- Opportunity to meet buyers with active sourcing needs
- Commodity focus: automotive, machinery and plant engineering sector as well as the electronics



Source: AHK Czech Republic

## CONTACTS

### BUYER CONTACT

**Anke Koch**  
Phone: +49 6196 5828-161  
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### SUPPLIER CONTACT

**Giselle Canahuati**  
Phone: +49 6196 5828-186  
Email: bme.international@bme.de

### REGISTRATION

**Jacqueline Berger**  
Phone: +49 6196 5828-201  
Email: jacqueline.berger@bme.de

### SPONSORING

**Roland Knoor**  
Phone: +49 6196 5828-113  
Email: roland.knoor@bme.de

## PRE-EVENING EVENT, MONDAY, 21<sup>ST</sup> OCTOBER 2019 | 18:00 – 22:00

18:00 Guided walking tour through Old Town Prague

Meeting point: TBC

19:00 Informal welcome reception accompanied with **NEW!** beer tasting

### Address:

German-Czech Chamber of Industry and Commerce  
Václavské náměstí 40 (Wenceslas Square)  
110 00 Prague 1, Czech Republic



Source: AHK Czech Republic

## CONFERENCE AGENDA, TUESDAY, 22<sup>ND</sup> OCTOBER 2019 | GRANDIOR HOTEL PRAGUE

**08:30** Check-in and reception with coffee and tea

**09:00** Opening address CEE Procurement & Supply Forum 2019

**09:15** **NEW!** Interactive panel discussion: Business collaboration – from optimization to innovation

“Slido” Tool: Live opinion input from audience via online survey tool

**Alma Draganovic**, Head of Procurement, Boyd Corporation GmbH, Germany

**Christian Satzek**, Executive Vice President Global Procurement & Supply Chain, Lenze Operations GmbH, Germany

**Marta Naumovska Grnarova**, Owner and General Manager, Zavar Company, Macedonia

**Ralf Welter**, Chief Procurement Officer, Amazone, Germany

**Klaus Lawory**, Vice President Procurement, KIRCHHOFF Automotive Deutschland GmbH, Germany

**10:15** Coffee break

**10:45** **NEW!** 5 Minute Pitches

- Topics & challenges faced in CEE

- Presented by pre-selected buyes & suppliers attending the conference

**11:15** Coffee break

**11:45** B2B-Matchmaking & Meet & Greet Tables

**13:00** Lunch break

**14:00** B2B-Matchmaking & Meet & Greet Tables

**18:00** End of conference

### B2B-Matchmaking



Discuss with potential business partners that fit your individual needs. For the B2B-Matchmakings you will receive a meeting plan in advance and know exactly which company you are going to talk to.

#### Included for buyers:

- Pre-selected suppliers from overall supplier list
- Individual meeting time-table
- Individual table labelled with company name

### Meet & Greet Tables



The Meet & Greet Tables will give you the opportunity to select the most interesting business partners at the event. You will receive a list of companies that participate in Meet & Greet Tables in advance.

#### Included for buyers:

- Individual table labelled with company name
- Access to all suppliers at event
- Supplier list

## GOLD SPONSORS

**bnt** attorneys  
in CEE

## WITH SUPPORT FROM





**DIALOGPOST**  
Ein Service der Deutschen Post

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BMEnet GmbH · Frankfurter Strasse 27 · 65760 Eschborn · Germany

AHK-CZ

## FACTS

### Venue

**Pre-Evening Event: 21<sup>st</sup> October 2019**  
German-Czech Chamber of Industry and Commerce  
Václavské náměstí 40 (Wenceslas Square)  
110 00 Prague 1, Czech Republic

### Conference: 22<sup>nd</sup> October 2019

Grandior Hotel Prague  
Na Poříčí 42  
110 00 Prague 1, Czech Republic  
Phone: +420 226 295 111  
Email: reservation@hotel-grandior.cz  
135,- € per night for a single room with breakfast

Reservation code: BME CEE

We have organised a number of rooms at a special rate until the 25<sup>th</sup> September 2019. Please take care of the reservation yourself and inform the hotel in good time in the event of a cancellation or any changes to your reservation.

### The registration fee includes:

- Conference documents (download)
- High-level networking
- Lunch and refreshments
- Pre-event reception

### Programme

BME reserves the right to make changes to the programme

### Cancellations

Please note that a processing fee of € 50 will be charged for cancellations before 8<sup>th</sup> October 2019. In the event of cancellations after this date or failure to turn up at the event, the full registration fee will be charged. If you are unable to attend the forum, a substitute participant may attend in your place. Cancellations must be submitted in writing.

### Host

BMEnet GmbH a subsidiary of  
The Association for Supply Chain Management,  
Procurement and Logistics  
Frankfurter Strasse 27  
65760 Eschborn, Germany  
Phone: + 49 6196 5828-200  
Fax: +49 6196 5828-299  
Email: info@bme.de  
Internet: www.bme.de

## Conference Day, Tuesday, 22<sup>nd</sup> October 2019

701006

Yes, I would like to register:

<input type="checkbox"/> Buyer (fee per person; includes supplier list)	545,- € plus VAT
<b>Additional services for buyers:* (fee per company, not per person)</b>	
<input type="checkbox"/> B2B Table (individual table with company name and pre-scheduled meetings with chosen suppliers)	495,- € plus VAT
<input type="checkbox"/> Meet & Greet Table (individual table with company name, list of all registered suppliers & no pre-scheduled meetings)	295,- € plus VAT
<input type="checkbox"/> Suppliers (fee per person, includes B2B-Matchmaking)	295,- € plus VAT
<input type="checkbox"/> Service providers & consultants	995,- € plus VAT

\* Please note that the participation in B2B-matchmaking and Meet & Greet tables is reserved for buyers.

## Pre-Evening Event, Monday 21<sup>st</sup> October 2019

Yes, I would like to participate.

### Delegate 1:

Last name  First name   
 Position  Division   
 Phone  Fax   
 Email

### Delegate 2:

Last name  First name   
 Position  Division   
 Phone  Fax   
 Email   
 Company   
 Street/P.O. Box   
 ZIP Code/City  Country   
 Date/Signature

### Billing address:

Division   
 Street/P.O. Box   
 ZIP Code/City  Country

Internet KON-CEE

**-20% for 2<sup>nd</sup> Buyer**