

# 6<sup>th</sup> CEE Procurement & **Supply Forum**

**Qualified Sourcing in Central and Eastern Europe** Individual B2B-Matchmaking | Conference | Network



NEW compare your procurement performance in CEE NEW 5 minute pitches on current CEE challenges & topics

In cooperation with:



#### **B2B FOR BUYERS:**

- Complete a standardised company profile, stipulating your sourcing needs. Suppliers will be searched accordingly.
- After registering for the event you receive an overall list and can select your potential suppliers.
- Meet these suppliers at the event in pre-scheduled B2B-Meetings or at a Meet and Greet table.





## **B2B FOR SUPPLIERS:**

- Complete company profile template provided by organisers and receive a list of interested buyers and their sourcing needs.
- After being selected by the buyers for an individual meeting in the B2B-Matchmaking you can register for the event.
- You will receive an individual meeting plan one week before the 6<sup>th</sup> CEE Procurement & Supply Forum.

#### CONFERENCE INFORMATION:

- The platform to connect with Central Eastern European suppliers from 20 countries
- Opportunity to meet buyers with active sourcing needs
- Commodity focus: automotive, machinery and plant engineering sector as well as the electronics



CONTACTS

#### **BUYER CONTACT**

**Anke Koch** 

Phone: +49 6196 5828-161 Email: anke.koch@bme.de

#### **SUPPLIER CONTACT**

Giselle Canahuati

Phone: +49 6196 5828-186 Email: bme.international@bme.de

#### **REGISTRATION**

Jacqueline Berger

Phone: +49 6196 5828-201 Email: jacqueline.berger@bme.de

#### **SPONSORING**

**Roland Knoor** 

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INDIVIDUAL B2B-MATCHMAKING | CONFERENCE | NETWORK

# PRE-EVENING EVENT, MONDAY, 21<sup>ST</sup> OCTOBER 2019 | 18:00 – 22:00

18:00 Guided walking tour through Old Town Prague Meeting point: TBC

19:00 Informal welcome reception accompanied with **NEW!** beer tasting

German-Czech Chamber of Industry and Commerce Václavské náměstí 40 (Wenceslas Square) 110 00 Prague 1, Czech Republic



# CONFERENCE AGENDA, TUESDAY, 22ND OCTOBER 2019 | GRANDIOR HOTEL PRAGUE

- Check-in and reception with coffee and tea
- 09:00 Opening address CEE Procurement & Supply Forum 2019
- 09:15 NEW! Interactive panel discussion: Business collaboration – from optimization to innovation

"SlideLizard" Tool: Live opinion input from audience via online survey tool

Alma Draganovic, Head of Procurement, Boyd Corporation GmbH, Germany

Christian Satzek, Executive Vice President Global Procurement & Supply Chain, Lenze Operations GmbH, Germany

Marta Naumovska Grnarova, Owner and General Manager, Zavar Company, Macedonia

Ralf Welter, Chief Procurement Officer, Amazone, Germany

Klaus Lawory, Vice President Procurement, KIRCHHOFF Automotive Deutschland GmbH, Germany

Dr. Bertrand Wert, Innovation Adviser & Community Manager,

European Innovation Council (EIC) – Business Acceleration, Belgium

#### 10:15 **NEW!** 5 Minute Pitches

- Topics & challenges faced in CEE
- Presented by pre-selected buyes & suppliers attending the conference
- 11:00 Coffee break
- 11:45 **B2B-Matchmaking & Meet & Greet Tables**
- 13:00 **Lunch break**
- 14:00 B2B-Matchmaking & Meet & Greet Tables
- 18:00 **End of conference**

#### **B2B-Matchmaking**



Discuss with potential business partners that fit your

individual needs. For the B2B-Matchmakings you will receive a meeting plan in advance and know exactly which company you are going to talk to.

#### **Included for buyers:**

- Pre-selected suppliers from overall supplier list
- Individual meeting timetable
- Individual table labelled with company name

#### **Meet & Greet Tables**



The Meet & Greet Tables will give you the opportunity to select the most interesting

business partners at the event. You will receive a list of companies that participate in Meet & Greet Tables in advance.

#### **Included for buyers:**

- Individual table labelled with company name
- Access to all suppliers at event
- Supplier list

## **BRONZE SPONSOR**



## WITH SUPPORT FROM





Deutsch-Ungarische Industrie- und Handelskammer Német-Magyar Ipari és Kereskedelmi Kamara

























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### Conference Day, Tuesday, 22<sup>nd</sup> October 2019

701006

Yes, I would like to register:

Buyer (fee per person; includes supplier list)	545,- € plus VAT	
Additional services for buyers:* (fee per company, not per person)		
☐ B2B Table (individual table with company name and pre-scheduled meetings with chosen suppliers)	495,- € plus VAT	
☐ Meet & Greet Table (individual table with company name, list of all registered suppliers & no pre-scheduled meetings)	295,- € plus VAT	
Suppliers (fee per person, includes B2B-Matchmaking)	295,- € plus VAT	
Service providers & consultants	995,- € plus VAT	

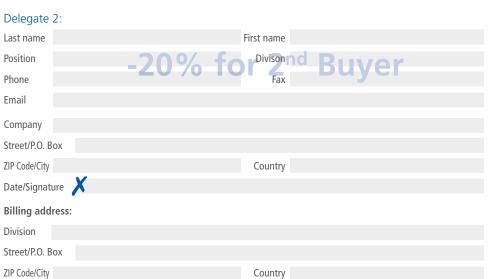
<sup>\*</sup> Please note that the participation in B2B-matchmaking and Meet & Greet tables is reserved for buyers.

#### Pre-Evening Event, Monday 21st October 2019

☐ Yes, I would like to participate.

#### Delegate 1:

Last name	First name	
Position	Divison	
Phone	Fax	
Email		



FACTS

#### Pre-Evening Event: 21st October 2019

German-Czech Chamber of Industry and Commerce

Václavské náměstí 40 (Wenceslas Square) 110 00 Prague 1, Czech Republic

#### Conference: 22<sup>nd</sup> October 2019

Grandior Hotel Prague Na Poříčí 42

110 00 Prague 1, Czech Republic

Phone: +420 226 295 111

Email: reservation@hotel-grandior.cz 135,- € per night for a single room with

breakfast

Reservation code: BME CEE

We have organised a number of rooms at a special rate until the 25th September 2019. Please take care of the reservation yourself and inform the hotel in good time in the event of a cancellation or any changes to your reservation.

#### The registration fee includes:

- Conference documents (download)
- High-level networking
- Lunch and refreshments
- Pre-event reception

#### **Programme**

BME reserves the right to make changes to the programme

#### Cancellations

Please note that a processing fee of € 50 will be charged for cancellations before 8th October 2019. In the event of cancellations after this date or failure to turn up at the event, the full registration fee will be charged. If you are unable to attend the forum, a substitute participant may attend in your place. Cancellations must be submitted in writing.

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