

The European Excellence Experience



## 3<sup>rd</sup> European Supply Chain Excellence Summit

Hotel Taschenbergpalais Kempinski Dresden | Germany

Pre-Conference Dinner: 22<sup>nd</sup> June 2020

Conference Day: 23<sup>rd</sup> June 2020



### Engage with fellow European supply chain leaders for benchmarks and insights

- **Technology:** Aligning digital transformation with business objectives with a focus on risk mitigation and a clear view on the bottom-line in times of a looming economic downturn
- **Strategy & Process:** Smart adoption to the revolutionary change on the way supply chain operates
- **Human factor:** Creating a culture of innovation, ecosystems and entrepreneurship

[www.bme.de/esce](http://www.bme.de/esce)

# THE EUROPEAN EXCELLENCE EXPERIENCE



## 3<sup>rd</sup> European Supply Chain Excellence Summit

In its **3<sup>rd</sup> year BME's European Supply Chain Excellence Summit** will once again offer a high level platform for intense exchange and high-quality networking to Supply Chain Executives from Europe's leading companies.

Once again designed as an invitation-only event the **European Supply Chain Excellence Summit** offers attendees valuable insights into how to benefit from a changing playing field and create a forward momentum that allows anchoring the relevance of the supply chain function in the value creation process of tomorrow's business.

The 3<sup>rd</sup> BME **European Supply Chain Excellence Summit** will bring together **thought leaders, highly regarded mentors and influencers** whose experiences benefit their organizations and inspire the business ecosystem they operate in. Through inspirational keynotes and small, interactive working groups we aim to contribute to enable Europe's Supply Chain Executives to meet every challenge ahead.

**Who is confirmed:** Bjoern Neal Kirchner, Corporate Vice President Global Supply Chain Adhesive Technologies (AOS), **Henkel Global Supply Chain B.V.**, Robert Hartan, Vice President Digitalization for Operations, **Airbus Defence and Space**, Manish Udas, Vice President and Head of Global Service & Customer Care, **Carl Zeiss Meditec AG, ZEISS Group**, Roland Seckler, Vice President Global Supply Chain Operations, **Ypsomed AG**, Oliver Schmidt, Global Supply Chain Director, **Zapi Group**, Esen Girit Tümer, Former General Manager **Medtronic Turkey**, Rene Boerema, Head EMEA Logistics, **Axalta**

### Target audience:

Chief Supply Chain Officers, Supply Chain Top Executives (SVPs & VPs), Directors Supply Chain & Procurement, Heads of Supply Chain Management/Global Sourcing from leading European companies



## 15<sup>th</sup> BME European Procurement Excellence Summit

In its **15<sup>th</sup> year BME's European Procurement Excellence Summit** will once again offer a high level platform for intense exchange and high-quality networking to Procurement Executives from Europe's leading companies.

Designed as an invitation-only event the **European Procurement Excellence Summit** offers attendees valuable insights into how to benefit from a changing playing field and create a forward momentum that allows anchoring the relevance of the procurement function in the value creation process of tomorrow's business.

The 15<sup>th</sup> BME **European Procurement Excellence Summit** will bring together **thought leaders, highly regarded mentors and influencers** whose experiences benefit their organizations and inspire the business ecosystem they operate in. Through inspirational keynotes and small, interactive working groups we aim to contribute to enable Europe's Procurement Executives to meet every challenge ahead.

**Who is confirmed:** Henrik Larsen, CPO, **Maersk**, Bertrand Conquerét, President Global Supply Chain B.V & CPO, **Henkel**, Petteri Nissinen, CPO, **Fazer**, Tamara Braun, CPO, **SAP SE**

Kevin Giek, Leiter Beschaffung Allgemein, **Porsche AG**, Thomas Udesen, CPO, Bayer & Co-Founder, **Sustainable Procurement Pledge**, Markus Mirgeler, CPO, **Clariant International**, Dr. Thomas Andressen, Vice President, Operations Excellence and Digitalization Operations and Technical Excellence Center (OTEC), **K+S Aktiengesellschaft**, Andy Grau, Innovation Manager, **Porsche AG**, Klaus Staubitzer, CPO & Head of Supply Chain, **Siemens AG**

### Target audience:

Chief Procurement Officers, Procurement Top Executives (SVPs & VPs), Directors Strategic Procurement, Heads of Supply Chain Management/Global Sourcing from leading European companies



## 3<sup>rd</sup> European Supply Chain Excellence Summit

Strategy first – How to master supply chain megashifts between digitalization and the global economic downturn

**Human factor:** Reimagining the people factor in supply chain – Creating a culture of innovation, ecosystems and entrepreneurship

**Technology:** Aligning digital transformation with business objectives with a focus on risk mitigation and a clear view on the bottom-line in times of a looming economic downturn

**Strategy & Process:** Smart adoption to the revolutionary change on the way supply chain operates

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Sharing ideas between Supply Chain and Procurement– Discover our parallel program. You will have the possibility to meet your peers from the procurement function – Get ready to share your ideas and widen your horizon!

# ESCE 2020

## What to expect from the summit



The Excellence Experience: Supply Chain meets Procurement at our parallel European Procurement Excellence Summit (EPE). Exchange views with your procurement colleagues and get a wider perspective.



This year we offer interactive group discussions together with your procurement colleagues. Benefit from our parallel Roundtables and choose two of your favorite subjects to get a better inside into the topics.

**100%**

Benefit from our new addition to the program - we are offering Deep Dive Workshops for both supply chain & procurement delegates. Choose your breakout session to dig deeper into the topic of your choice.



**BME e.V. is Europe's leading non-profit industry association** for procurement, supply chain management, and logistic professionals. Our associated companies represent 1.25 trillion € annual purchasing volume. With a proven track record as a professional and neutral organizer of yearly more than 900 seminars, conferences and congresses BME is the perfect host for a high-level procurement & supply chain congress.



# THE EUROPEAN EXCELLENCE EXPERIENCE 2020

Crossing functional borders: Transforming procurement & supply chain for tomorrow's business

There is no doubt that every successful purchasing and supply chain manager is up to date when it comes to mastering the current challenges in their respective area. However, true success in the future will be largely determined by working shoulder to shoulder with all other areas of the business. This close interaction enables the collection, analysis and dissemination of information that supports the company's best possible decision-making at the individual level.

This is exactly where the 15<sup>th</sup> European Procurement Excellence Summit (EPE) and the 3<sup>rd</sup> European Supply Chain Excellence Summit (ESCE) come in, both taking place on June 23<sup>rd</sup> 2020 in Dresden. The summit answers important questions about the digital networking of all links in the value and supply chains. It also sees itself as a top-class platform for the intensive exchange and high-quality networking of purchasing and supply chain managers from top European companies. This year again, the summit will provide you with valuable insights into how you can successfully react to the megatrends of globalisation and digitisation and how you can profit in the best possible way from the changing framework conditions.

The ESCE will take place parallel to the European Procurement Excellence Summit (EPE). With both summits under one roof, you will have the opportunity to think beyond silos, exchange forward-looking ideas and develop collaborative solutions for procurement and supply chains together with Europe's most creative minds. But that's not all: The congress hotel Taschenbergpalais Kempinski Dresden guarantees you an exclusive environment to be inspired by leading CPOs and CSCOs through innovative ideas, fresh thinking and meaningful interaction with like-minded people.

The aim of both event formats is to intensify cooperation among leading European purchasing and supply chain managers. Both the EPE and the ESCE will give you practical business advice on how to make your procurement the engine of innovation and value creation for your company. You can also look forward to experienced keynote speakers who will discuss new forms of personnel management with you so that you can win the War for Talents. Last but not least, we focus on new disruptive technologies such as Robotic Process Automation (RPA) or Artificial Intelligence (AI) and discuss with you in small, interactive working groups how your supply chain & procurement can become the enabler of digital transformation.

Let me conclude by saying: Be part of our procurement and supply chain community! I am looking forward to seeing you at the event!

A handwritten signature in blue ink that reads "Silviu Grobosch". The signature is fluid and cursive, with the first name "Silviu" and last name "Grobosch" clearly distinguishable.

Dr. Silviu Grobosch

Chief Executive Officer (CEO), Association for Supply Chain Management, Procurement and Logistics (BME)

# MEET OUR EXPERT CONTRIBUTORS:

Amongst others, you will meet the following experts:



**Bjoern Neal Kirchner**

Corporate Vice President Global Supply  
Chain Adhesive Technologies (AOS)



**Robert Hartan**

Vice President Digitalization for Operations,  
Airbus Defence and Space



**Manish Udas**

Vice President and  
Head of Global Service & Customer Care



**Roland Seckler**

Vice President Global Supply Chain Operations



**Esen Girit Tümer**

Former General Manager



**Oliver Schmidt**

Global Supply Chain Director, Zapi Group



**Rene Boerema**

Head EMEA Logistics, Axalta



# PRE-SUMMIT EVENING EVENT

Monday, 22<sup>nd</sup> June 2020 | 19.00 – 23.00

## Social Evening Event

„What moves you“ – Transport Museum Dresden

Join us for our exclusive high-end social evening get-together and enjoy a special **networking night** at the **Transport Museum Dresden**.

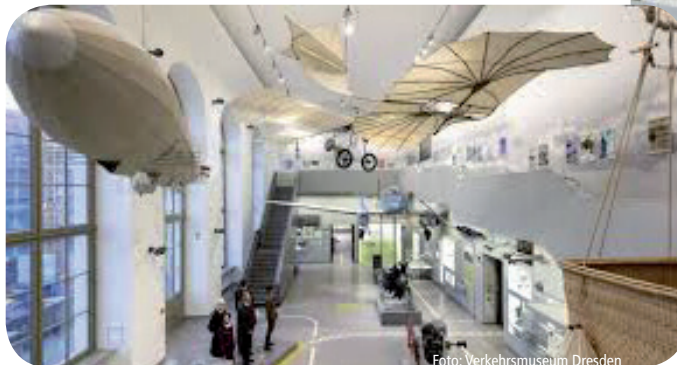
Network and relax in the very special environment of the Transport Museum in the city centre of Dresden.

The Johanneum, formerly the royal stables to the Saxon court, situated on Dresden's Neumarkt square – in the heart of the city by the Frauenkirche – is an incredible locale. You can expect exclusive attractions from the mobility world: the place where princes and kings once 'parked' their horses and carriages today accommodates a unique variety of vehicles to admire and enjoy – historically significant locomotives, automobiles from all eras, classic and rare bicycles and motorcycles, legendary aircraft and magnificent ship models.

19.00 Check-in for evening reception

19:15 **Opening address**  
by Florian Böhme, **amazonbusiness**  
Director, Amazon Business DACH & CEE

20.00 Networking opportunity incl. buffet and music



# AGENDA

Tuesday, 23<sup>rd</sup> June 2020

**08.00** Check-in and Welcome Refreshments

**09.00** Opening address ESCE 2020

**09.10** Opening remarks by the chair

**Martin Gouda**, Partner, Buck Consultants International (BCI)

**09.15** OPENING KEYNOTE

**Building a Supply Chain Digital Twin – Key Learnings, Challenges & Benefits**

- Enabling long-term global supply network steering and higher agility for short term requests
- Providing a single source of truth for global demand and capacities
- Capturing cost reduction potential of product transfers and reducing unexpected capacity constraints

**Bjoern Neal Kirchner**, Corporate Vice President Global Supply Chain Adhesive Technologies (AOS), Henkel Global Supply Chain B.V.

**09.45** **PANEL DISCUSSION**  
**Agility in the Supply Chain**

**Moderator:** **Martin Gouda**,  
Partner, Buck Consultants International (BCI)

**Panelists:**

**Roland Seckler**, Vice President Global Supply Chain Operations,  
Ypsomed AG

**Jörg Salzer**, General Manager Germany, MAG45 GmbH

**Oliver Schmidt**, Global Supply Chain Director, Zapi Group

**10.30** **KEYNOTE**

**Digital Supply Chain – back to basics, back to reality**

- Trends, Innovation topics and hypes related to Digital Supply Chain
- Reality Check
- Recommendations for a Digital Supply Chain that delivers on what you invest in it

**Robert Hartan**, Vice President Digitalization for Operations,  
Airbus Defence and Space

**11.00** **Networking Break and Refreshments**

**11.30** **ROUNDTABLE SESSIONS (together with Procurement Executives from EPE) – Join two discussion rounds of your choice. Each round lasts 40 minutes.**

**11.30 – 12.10 ROUND TABLES 1 – 5**

**Roundtable 1 – Integrated planning - the enabler for active cost management**

- Complete networking of all planning levels creates performance in the supply chain
- Planning transparency ensures strategic and operational control of the supply chain
- Enforcement of planning decisions is a prerequisite for comprehensive cost control and control

**Marc Hartmann**, Senior Partner, Bronk & Company GmbH

**Roundtable 2 – TCO: Identification and quantification of cost and saving opportunities within Integrated Supply**

An all-encompassing business case with a focus on Cost Savings, Cost Avoidance and Productivity Savings across Sourcing, Logistics and Processes.

**Arno Millenaar**, Account Management, MAG45

# AGENDA

Tuesday, 23<sup>rd</sup> June 2020

	<p><b>Roundtable 3 – Five fundamental changes to increase the value contribution of procurement</b></p> <p>Andreas Pohle, Managing Partner, a.m.consult GmbH Lorenz Kleinert, Senior Project Manager, a.m.consult GmbH</p> <p><b>Roundtable 4 – Autonomous Procurement – is it even possible? The next steps of your digital procurement journey</b></p> <p>Georg Rösch, Vice President Product Management, JAGGAER</p> <p><b>Roundtable 5 – tba</b></p>	
12.10	<p><b>Changeover break</b></p> <p><b>12.15 – 12.55 ROUND TABLES 6 – 10</b></p> <p><b>Roundtable 6 – Innovation Management in cooperation with key suppliers -best practice from Porsche</b></p> <p>Kevin Giek, Leiter Beschaffung Allgemein, Porsche AG Andy Grau, Innovation Manager, Porsche AG</p> <p><b>Interactive Roundtable 7 – tba</b></p> <p><b>Interactive Roundtable 8 – tba</b></p> <p><b>Interactive Roundtable 9 – tba</b></p> <p><b>Interactive Roundtable 10 – tba</b></p>	
13.00	<p><b>Networking Luncheon</b></p>	
14.30	<p><b>KEYNOTE</b></p> <p><b>Leading virtual teams – Managing diverse teams in a dynamic global context</b></p> <ul style="list-style-type: none"><li>• Dynamic context and VUCA world</li><li>• Managing change – changing roles and functions, diverse cultures</li><li>• Importance of “purpose” and “one’s roles” in aiming for success</li></ul> <p>Manish Udas, Vice President and Head of Global Service &amp; Customer Care, Carl Zeiss Meditec AG, ZEISS Group</p>	
15.00	<p><b>Latest AI developments and their practical connection to supply chain</b></p> <ul style="list-style-type: none"><li>• AI today and tomorrow – what does it actually mean</li><li>• AI implications on a global scale</li><li>• AI implementations in the supply chain</li></ul> <p>Esen Girit Tümer, Former General Manager, Medtronic Turkey</p>	
15.30	<p><b>Networking Break and Refreshments</b></p>	
16.00	<p><b>EPE 2020 Meet your procurement peers for shared workshops</b></p> <p>Choose your breakout session to dig deeper into a topic of your choice</p> <p><b>Workshop 1 – Quo vadis Global Procurement? experiences and the future outlook</b></p> <p>Petteri Nisjonen, CPO, Fazer</p> <p><b>Workshop 2 – Supplier management: the role of suppliers, supplier intimacy, mitigating risks, integrating (key) suppliers</b></p> <p>Rene Boerema, Head EMEA Logistics, Axalta</p> <p><b>Workshop 3 – tba</b></p> <p><b>Workshop 4 – tba</b></p>	
16.45	<p><b>Final Onstage Interview for EPE and ESCE delegates „Procurement meets Supply Chain“</b></p> <p><b>Moderator: Martin Gouda,</b> Partner, Buck Consultants International (BCI)</p> <p><b>Participants: TBC</b></p>	
17.15	<p><b>Closing remarks of the chair</b></p>	

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### a.m.consult GmbH

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**MAG45**

■ industrial supply solutions  
a solar group company

MAG45 was founded in 1948 as an internal MRO supply warehousing and logistics specialist for the Dutch manufacturing giant Philips. The company has expanded rapidly, organically and through acquisition, championing Integrated Supply of both MRO (Maintenance, Repairs, Operations) and BOM tail (Bill of Materials) items. Since 2016 MAG45 has been part of the Euro 1.7 billion, 3,000 employee, Danish-listed sourcing and services company Solar. MAG45 has a global footprint with 250+ employees working from offices across Europe, Asia & North America.

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# FACTS

What | When | Where

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**What** **ESCE Summit 2020**  
3<sup>rd</sup> European Supply Chain Excellence Summit 2020

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**When** Pre-Event Get-together  
**Monday, 22<sup>nd</sup> June 2020**  
Summit Day  
**Tuesday, 23<sup>rd</sup> June 2020**

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**Where** **Hotel Taschenbergpalais Kempinski | Dresden | Germany**  
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**Host** **The Association for Supply Chain Management,  
Procurement and Logistics (BME)**

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**Fee\*** **Free admission**  
Delegates are admitted only on personal invitation by BME

\* BME reserves the right to qualify your registration before granting this offer.  
Solution and service providers are welcome to take part as sponsoring partners of the event.

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**Peer group** Executives and senior procurement professionals from international industrial groups\*

\* BME reserves the right to qualify your registration before granting this offer.  
Solution and service providers are welcome to take part as sponsoring partners of the event.



# REGISTRATION FORM



- ☐ Yes, I would like to register, free of charge (Summit Day, Tuesday, 23<sup>rd</sup> June 2020)
- ☐ Pre-Event Get-together, Monday, 22<sup>nd</sup> June 2020
- ☐ Yes, I am a service/solution provider. Please contact me to discuss my possibilities to participate.

## PLEASE COMPLETE WITH ATTENDEE INFORMATION

Last Name, First Name: \_\_\_\_\_

Company: \_\_\_\_\_

Position, Division: \_\_\_\_\_

Phone, Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Street or P.O. Box: \_\_\_\_\_

Postal/ZIP Code, City, Country: \_\_\_\_\_

Date, Signature: \_\_\_\_\_

\* A limited number of hotel rooms have been reserved for conference attendees at a special rate.  
For more information please visit our website at [www.bme.de/esce](http://www.bme.de/esce)

# CONTACTS

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